

Participants in the forum are reminded of their responsibility to observe anti-trust laws.

The EBA Anti-Trust Policy is available at the EBA website.

https://www.abe-eba.eu/media/azure/production/1352/eba_antitrust_policy_20170602_final_clean.pdf



The forum is an open group, where interested stakeholders can discuss and exchange information on industry-wide topics.

The content of the slides presented and the views expressed in the context of the activities of the forum are those of the respective participants in the forum, and do not represent the views of the Euro Banking Association (EBA).



Open Forum on Digital Transformation

Examining the various facets of Sustainability and ESG – a new horizon in Banking and Finance?

8 March 2022 Digital meeting

Public

Agenda (1/2)

Examining the various facets of Sustainability and ESG – A new horizon in Banking and Finance?

Welcome and opening remarks **Thomas Egner**, Euro Banking Association

Setting the scene and housekeeping **Kate Pohl**

Examining the various facets of Sustainability and ESG **Dr. Nicole Röttmer**, PwC

The *Twin Transition* driven by Payments Data **Harri Rantanen**, SEB, and **Carina Johed**, Planethon.io

Panel Discussion 1 – Connecting corporates and banks: Platforms as an enabler for Sustainability and Financial Inclusion

Coffee Break

Fireside Chat: ESG in Banking – Social Responsibility in Banking, founding Brygge Cornelia Schwertner, Bryyge, and Barbara Buchalik, Brygge



Agenda (1/2)

Examining the various facets of Sustainability and ESG – A new horizon in Banking and Finance?

Greenwishing vs. data-based performance: Recent Sustainability Challenges and Drivers; Market Insights and Developments **Tanja Reilly**, EcoVadis

Lunch Break

Blockchain – Curse or Blessing for Sustainability **Carsten Göbel**, Worldline

Fireside Chat: ESG in Banking – Transforming mindsets **Petra Sandner**, Helaba and **Tatjana Gravenstein**, ING

Coffee Break

Panel Discussion 2 – Sustainability and ESG – A new horizon in Banking and Finance?

Building a Sustainable Bank – an interview with Ali Niknam, bunq

Wrap-up



Thomas Egner

Secretary General Euro Banking Association



Kate Pohl

Facilitator Euro Banking Association



Dr. Nicole Röttmer

Sustainability Partner PwC



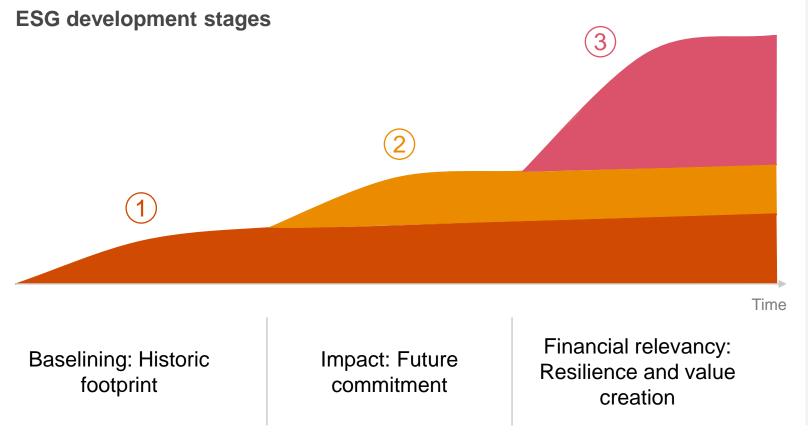
EBA Open Forum on Digital Transformation

Examining the various facets of Sustainability and ESG – A new horizon in Banking and Finance?

March 8, 2022; Dr. Nicole Röttmer



ESG is taking a new form and shape

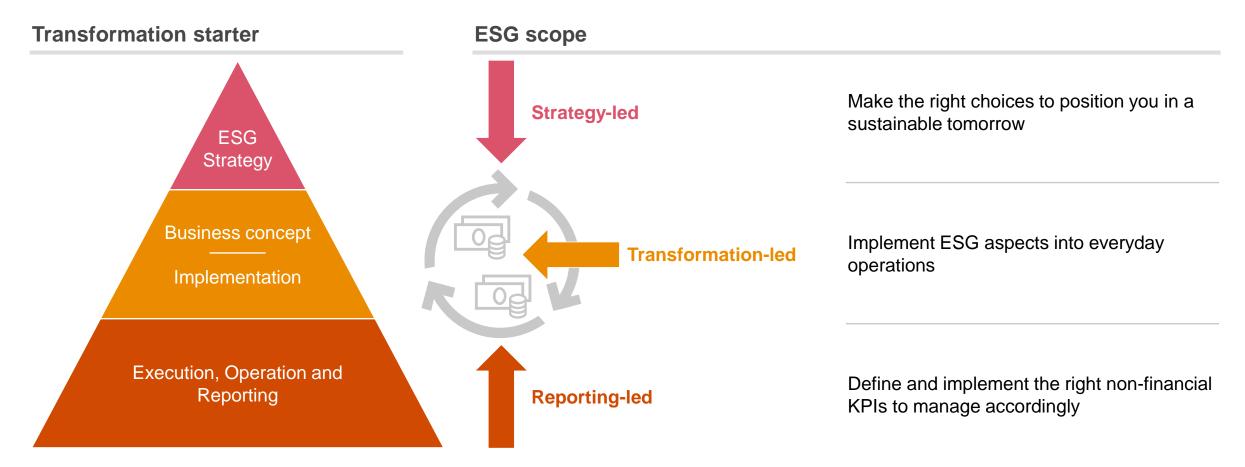


Best practices

- Focus on materiality
- Think ESG as part of the standard processes as early as possible
- Integrate ESG into cross-organizational decision making

EBA Open Forum on Digital Transformation PwC

This is changing the sustainability journey

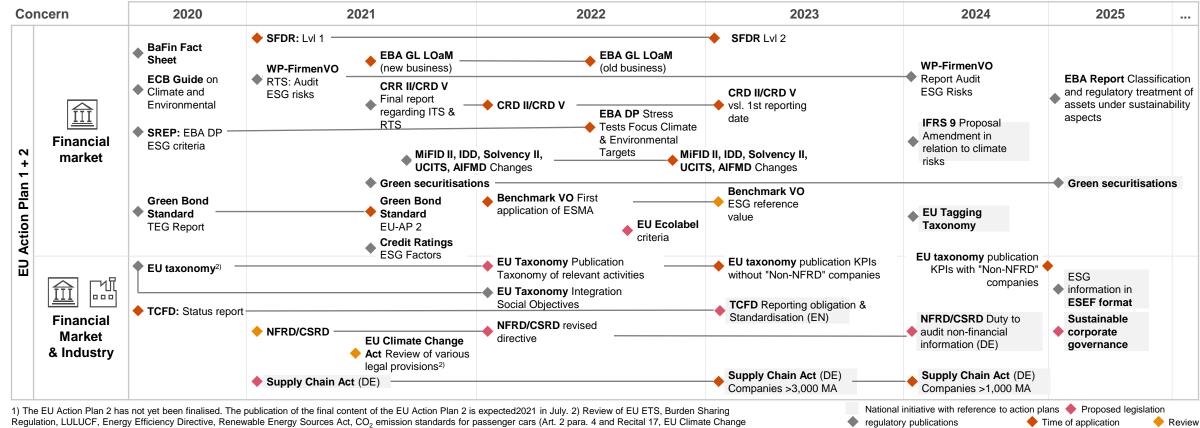


EBA Open Forum on Digital Transformation

March 2

At the same time, regulation is providing further impetus for a full-fledged ESG integration

Status: May 2021



Act).

EBA Open Forum on Digital Transformation March 2022 PwC

... while the market is partially preceding it for climate



Market participants are increasingly committing to decarbonizing their portfolios



More than **two-thirds** of the world's gross domestic product has now committed to achieving net zero emissions by mid-century.



67 signatories

>\$10 trillion market capitalisation



>119 financial service providers in action



>3,800 signatories

>\$120 trillion AuM



>101 signatories in 40 countries

>\$67 trillion Assets, which is 43% of global banking assets



Requirements to disclose climate risks are increasing

The role of climate risk reporting is steadily increasing



>2,600 signatories

>\$25 trillion market capitalization



- The SEC currently develops a mandatory climate risk disclosure rule proposal
- Under the current IFRS draft, requirements to report climate risks are fairly detailed



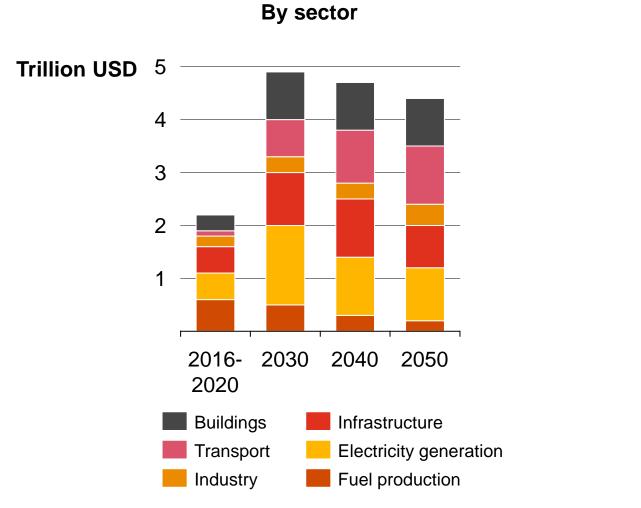
PRUDENTIAL REGULATION

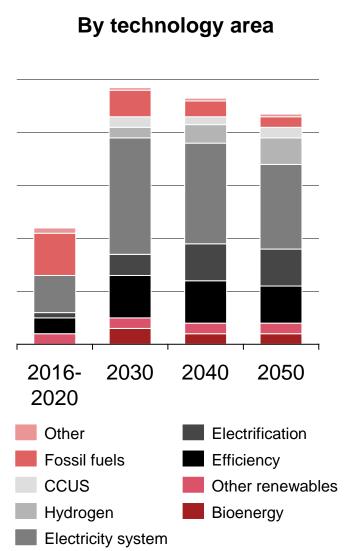
- UK and New Zealand have introduced mandatory climate-related disclosures
- Implementation in the addendum to the non-binding guidelines for non-financial reporting of the EU-COM
- ECB expects its supervised entities to disclose climate-related risks and opportunities

EBA Open Forum on Digital Transformation

March 2022

The transition will create a global annual investment requirement of 4,5% of GDP by 2030





PtP Kernmaßnahmen

Die wichtigsten Maßnahmen zur Realisierung der 1,5°C Ziele



Stahl

- Grünstrom für Elektrolichtbogen Anlagen
- H2
 Direktreduktion
- Biokohle
- · CCUS Retrofit



Ammoniak

- Wasserstoff als Brennstoff
- CCUS Retrofit
- Einsatz von Energieeffizienz Maßnahmen



Gebäude

- Gebäude Isolierungen
- Erneuerbare Wärme
- Erneuerbare
 Eigenstrom
 Erzeugung



Automotive

- Elektro Mobilität
- Energieeffizienz
- Erneuerbare in Produktion
- Lieferketten Management



Fossile Brennstoffe

- Zumischung erneuerbarer Brennstoffe
- Einsatz CCS
- Maximierung der Effizienz



Trucks

- BEV Trucks
- Wasserstoff Trucks
- HVO betriebene Trucks



Strom

- Erneuerbare Energien
- Effizienz
- CCUS
- H2



Schifffahrt

- Moderne Motoren
- Alternative Treibstoffe
- Teilweise Elektrifizierung



Luftfahrt

- Moderne Flugzeug Flotte
- Einsatz von Sustainable Aviation Fuels (SAF)



Zement

- Erneuerbare Energieträger
- CCUS Retrofit
- Reduktion des Klinkerfaktors

Financing needs to arise specifically in areas with off-balance sheet financing options



Categories |



- Energy efficiency improvements
- Minor adjustments to existing production processes



Volume & timing



- Volume ~20%
- Doubling relative to today, then consistent till 2050



Implications



- No additional financing instruments needed
- · On balance sheet for companies



 Fundamental technology change, i.e. in production



- Volume ~60%
- Peak in period 2020-2030



- Potential for alternative financing mechanisms
- Off balance sheet generally possible for companies



- Infrastructure adjustments
- New technologies
- New business models



- Volume ~20%
- Peak in period 2020-2030



- · Integrated risk structures needed
- Off balance sheet possible
- · Final owner tbd

EBA Open Forum on Digital Transformation

The SDGs show that we are only at the beginning of the ESG journey

Comment

- Across all sectors, environmental issues particularly decarbonisation and waste reduction
 are ranked as the most urgent and important
 ESG issue.
- In addition, social issues such as Diversity & Fair Rights and Health & Safety are gaining importance across sectors.



The climate crisis endangers our livelihoods and threatens freedom, prosperity and security. (...) In the international systemic competition, it is important to defend our values resolutely and with democratic partners. (...) It is also important to reduce social tensions in times of rapid change.

September 7, 2021 - Coalition agreement



EBA Open Forum on Digital Transformation

Thank you.

pwc.de

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Carina Johed

Harri Rantanen

CTO & Founder Planethon.io

Business Development SEB





Twin Transition

Green & Digital Transformation

driven by Payments Data

Carina Johed, Planethon Harri Rantanen, SEB

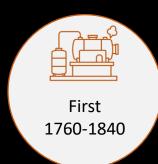
Why a Twin Transition?



Industrial revolution & Global development



The continued development needs to grow without pressure on the planet





GHG Emissions

Ocean acidification & Fish capture

Domesticated land & Forest loss

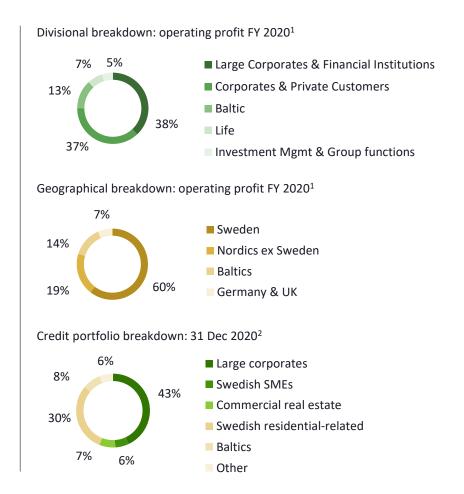


The most international of all Nordic banks





^{2.} Swedish residential related includes household mortgages, residential real estate and housing co-ops





Changes in demand

Sustainability as a changing force in society



New legislation



Investor and employee perspective



Technological advancement



Focus on sustainability

Innovation and entrepreneurship



The entrepreneurial staircase: Inspire, Plan, Start, Develop, Grow, Praise

The right support at the right time of building a business

Sustainable investments

30%

of capital under management in SEB funds

SEK 7bn

in micro financing funds

Sustainable financing

USD 23bn

We strive to simplify what's complex

Pioneer within green mortgages





UN's 17 sustainable development goals in focus



Decent work and economic growth



Industry, innovation and infrastructure



Climate action



Peace, justice and strong institutions



SEB's sustainability milestones

SEB launches its first Microfinance fund.



SEB assisted issuing the **first green bond by a municipality**.



And the **first corporate green bond.**

VASAKRONAN



SEB starts working towards the **UN Sustainable Development Goals**.



SEB launches **green mortgages** for retail clients.

SEB forms the **Greentech** Venture Capital for investments in green technology.

SEB named as one of the

world's 100 most sustainable companies by Corporate Knights.

SEB is **sole structure advisor to the Swedish government** in the inaugural Swedish sovereign green bond.

1997

with Mentor.

Start of co-operation

2007

Principles

SEB signs the **Equator**

2013

2015

2018

2020

1995

First Environmental Manager appointed at SEB. Employee engagement through training.

2004

SEB signed the **UN Global Compact**.



2008

SEB signs **PRI**, Principles for Responsible Investment, supported by the UN.

The World Bank together with SEB issues the **first World Bank Green Bond**.



2014

The Green Bond Principles (GBP) are launched by SEB together with 12 other banks.



2017



SEB issues its first own green bond.

2019

INITIATIVE

SEB adopts updated Policy **on Fossil Fuel.** SEB joins

SEB joins
Net-Zero Banking
Alliance as a
founding member.

2021

In collaboration with the UN, SEB launches a **public e-learning platform** for sustainable finance.

SEB signs the

RESPONSIBLE

BANKING





Ekman & Co

Presentation for SEB/Planethon project 2021





Business concept

Ekman is a global sales and marketing organization, strategically aligning buyers and sellers of forest products around the world.

We create additional value by offering deep expertise, strong financial solutions, competitive sourcing and highly committed people, providing outstanding service to our partners.





Ekman at a glance



Incorporated in 1802

~300 employees

About 40 locations

~4.3 million tons/year



Pulp



Paper & Packaging



Recovered Materials



Bioenergy



Innovare

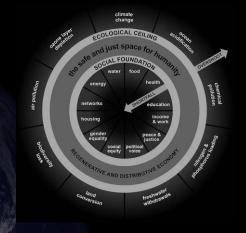


A truly global concept

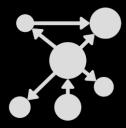




PEOPLE & PLANET CENTRIC



DATA AND AI DRIVEN



IMPACT AND DEVELOPMENT FOCUSED



MISSION TOWARDS A PLANET POSITIVE FUTURE

WE ARE ON THE

PLANET CENTRIC BUSINESS FRAMEWORK

RESEARCH & ANALYSIS

We support your focus on the most impactful problems rooted in science

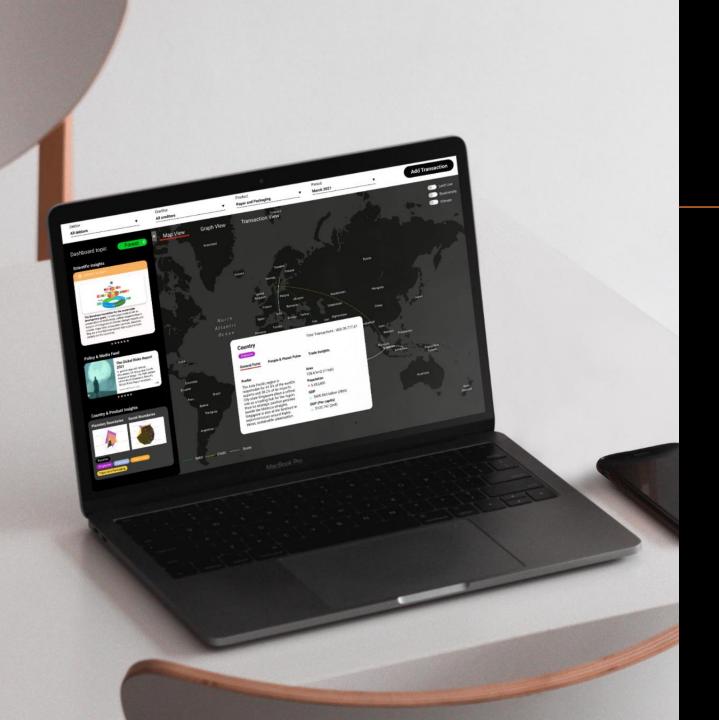
FUTURE & STRATEGY

We support your understanding of the future and you going in the right direction

ACTIVATION & COLLABORATION

We support you developing impactful momentum, solutions and partnerships





Case – Goal/Result

How might we use payment transaction data to guide sustainable business development?

- Enablement of using B2B transactional banking data as a basement for sustainability analysis
- Great and agile collaboration by the case participants – rapid experiment innovation
- Use of latest information technology and visualisation tools
- Result show that both facts, models and visualised risk and opportunity can be used to guide decision making
- Experiment's insights indicate a good business case to continue towards actual offering

Case – Key insights SEB

- ✓ Payment data is only a basement and business trend indicator
 - Need to merge customer data details on counterparties and business transaction
 - Secure corporate data sharing
- ✓ Payments are reporting historical business facts
 - Need to analyse Trade Finance transactions and even ability to predict ESG impacts with easy simulation
- ✓ Banks' role in sustainable transactions' analysis for global large corporate customers
 - Multibanking data sharing and standards on ESG data reporting
 - EU taxonomy, global product codes, carbon accounting etc.

Case – Key insights Planethon

- ✓ Use of broad sustainability data at the heart of companies to assess risk and opportunities for business development
 - Doughnut Economics and moving beyond proprietary ESG reporting
- ✓ Ability to apply latest technology to guide decision making
 - From manual research to scalable digital support in sustainable development
 - Use of connected data and algorithms to understand full impact on a planetary scale
- ✓ It is possible to act as a frontrunner to aid sustainable decisions today
 - Brave partner in SEB and Ekman to start experimenting without having all standards in place
 - Use of a rapid innovation process is key

Contacts

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Panel Discussion





Coffee Break 11:05 – 11:20 **CET**

During coffee break, do not "leave the meeting" i.e. stay connected while muting your sound and turning off your camera

Barbara Buchalik

Cornelia Schwertner

Founder, COO and Legal Counsel Brygge

Founder & CEO Brygge



Tanja Reilly

Senior Business Development Manager DACH EcoVadis







Multiple drivers are converging

Growing ESG concern









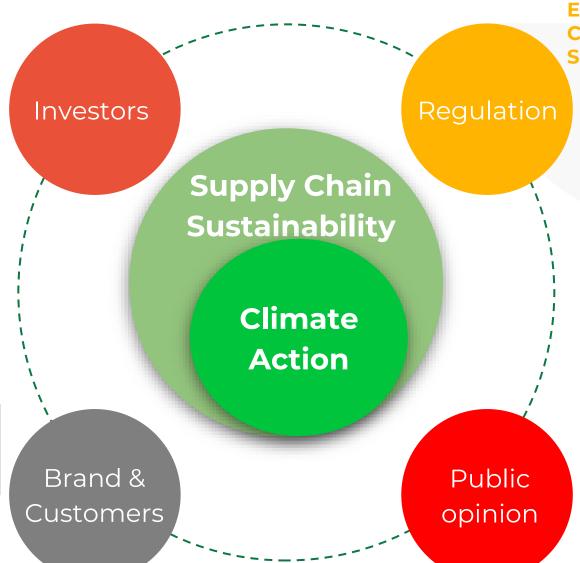
Consumers demand action on climate change — and it's time for retailers to listen

The New York Times

The Alarming Human Toll of Cheap Stuff 'Made in China'

Pressure and opportunities

from downstream ecovadis



EU Due Diligence & Proposed Carbon Border Tax, Modern **Slavery Acts**







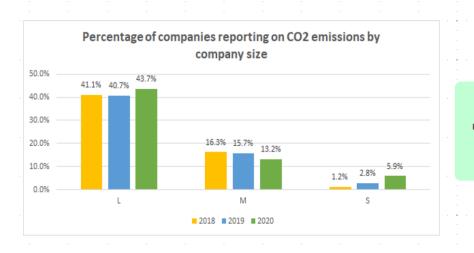
Global Climate Strikes

Use for ESG Ratings in the finance sector



Co2 Reduction - biggest challenge - missing Scope 3 Data

99 70% of the products that we sell are produced by our suppliers, so it's real teamwork. It's not only about sustainability, carbon footprint, it starts with quality... But, very important for us, 90% of our carbon footprint is with our suppliers, so we really want them to be part of the journey." Jean-Pascal Tricoire, Chief Executive Officer, Schneider Electric



Under 15% of SMEs report on emissions, yet SMEs account for up to 70% of global supply chains

Some main challenges for the financial sector



Data availability: Quality, Granularity, Comparability and Standardization

SME & Private Customer: lack of resources, expertise and incentives

Sustainablity Knowledge of Partner Manager



A Robust Methodology: 21 ESG Criteria Covered











NO – one Size fit's it all Ansatz! Activation of criteria for different sectors

Transportation on the road



30% 40% 10% 20% **LABOR & HUMAN SUSTAINABLE ENVIRONMENT RIGHTS PROCUREMENT Energy Consumption &** Corruption **Employee Health & Supplier Environmental** GHGs Safety Anticompetitive Practices Water **Working Conditions** Practices **Supplier Social Practices** Biodiversity Responsible Information **Social Dialogue Local & Accidental** Management **Career Management** Pollution & Training Materials, Chemicals, & Child Labor, Forced Waste Labor & Human Product Use Trafficking Product End-of-Life Diversity, Customer Health & Safety Discrimination & **Environmental Services &** Harassment Advocacy External Stakeholder Human Rights

Consulting Service



ENVIRONMENT	LABOR & HUMAN RIGHTS	ETHICS 25%	SUSTAINABLE PROCUREMENT
 Energy Consumption & GHGs Water Biodiversity Local & Accidental Pollution Materials, Chemicals, & Waste Product Use Product End-of-Life Customer Health & Safety Environmental Services & Advocacy 	 Employee Health & Safety Working Conditions Social Dialogue Career Management & Training Child Labor, Forced Labor & Human Trafficking Diversity, Discrimination & Harassment External Stakeholder Human Rights 	 Corruption Anticompetitive Practices Responsible Information Management 	 Supplier Environmental Practices Supplier Social Practices

360 Watch: More than 100,000 Sources Used

ADMINISTRATION

- European Economic and Social Committee (Europe)
- European Environment Agency (Europe)
- Conseil de la Concurrence (France)
- Competition Commission (UK)
- Environmental Protection Agency (USA)
- Food and Drug Administration (USA)

INTERNATIONAL **ORGANIZATION**

- European Court of Human Rights
- Eco-Label Européen
- Global Compact
- International Labor Organization
- United Nations Environment Program
- World Bank
- Extractive Industries Transparency Initiative...

CSR NETWORK

- AccountAbility (International)
- Instituto Ethos de Empresas e Responsabilidade Social (Brazil)
- Business for Social Responsability (International)
- CSR Europe (International)
- World Business Council for Sustainable Development (International)
- Business Social Compliance Initiative (International)
- Business In The Community (UK)

NGOs

- China Labor Watch (China)
- Human Rights In China (China)
- Greenpeace (International)
- WWF (International)
- Movimento Difesa del Cittadino (Italy)
- Friends of the Earth Middle East (Middle East)
- Milieudefensie (Netherlands)
- Silicon Valley Toxics Coalition (USA)

TRADE UNIONS

Major Trade Unions in: Algeria America Latina Argentina Australia Belgium Canada Ecuador Europe France Germany India Ireland Italy Japan Mexico North America Peru Portugal Scotland Spain Switzerland United Kingdom USA.

360° Watch **Findings**

-₁rdc

COMPLIANCE DATABASE

Systematic screening of suppliers against compliance database (PEPs, sanctions, etc.)

SPECIALIZED PRESS

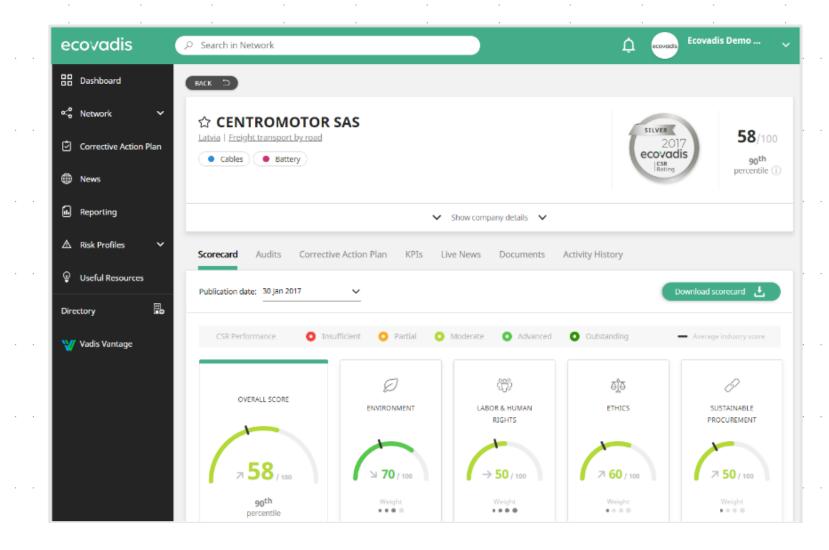
- China CSR Map (China)
- Novethic (France)
- Corpwatch (International)
- OneWorld network (International)
- Illegal Logging (UK)
- Lawyers & Settlements (USA)



Understanding the Scoring Scale

		CSR PERFORMANCE	LIKELY OUT	COME
Innovation	85 <u>-</u> 100	 Structured and proactive CSR approach Policies and tangible actions on all topics Comprehensive CSR Reporting on actions & KPIs Innovative practices and external recognition 	High Opportunity	Company has best-in-class CSR practices which present major opportunities for their customers regarding product/service innovation, market differentiation, creating shared value, etc.
	65 - 84	Structured and proactive CSR approach Policies and tangible actions on major topics with Significant CSR Reporting on actions & KPIs	Medium Opportunity	Company has an advanced CSR management system which could yield positive business outcomes in terms of cost reduction, productivity improvements, efficiency gains, etc.
Risk	45 - 64	 Structured and proactive CSR approach Policies and tangible actions on major topics Basic reporting on actions or KPIs 	Engaged	Company is engaged in major CSR topics; therefore risks are limited. Company embraces continuous performance improvements on CSR and should be considered for a long-term business relationship.
	25 - 44	No structured CSR approach Few tangible actions on selected topics Partial certification or possible products with eco-labels	Medium Risk	Company has partial involvement in CSR, which could present medium risk for customers. Improvement areas identified should be addressed to encourage evolution of performance.
	0 - 24	No engagements or tangible actions regarding CSR Evidence in certain cases of misconduct (e.g. pollution, corruption)	High Risk	Company lacks engagement on CSR which could present high risk for their customers with regards to regulatory compliance, impact on reputation, supply disruption, etc.

Actionable Scorecards



Company info, tags, alerts and medals

Overall score, theme score and weights

Strengths and Improvements for Performance Collaboration

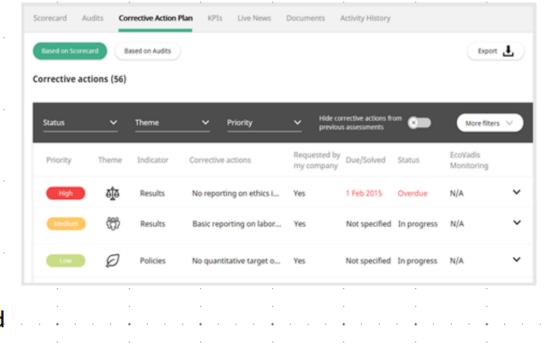


Corrective action in progress

Strengths and Improvement To violative Connective action in progress

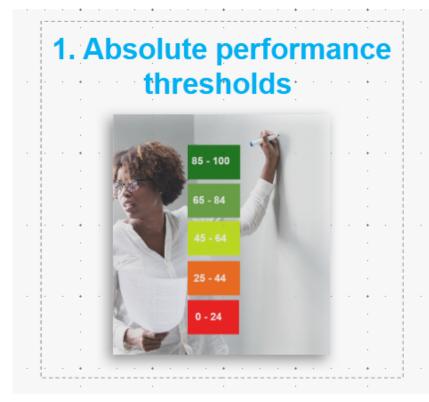
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Collaboratively manage corrective actions / improvement plans



improvement areas

How to use ESG ratings for financial decisions?







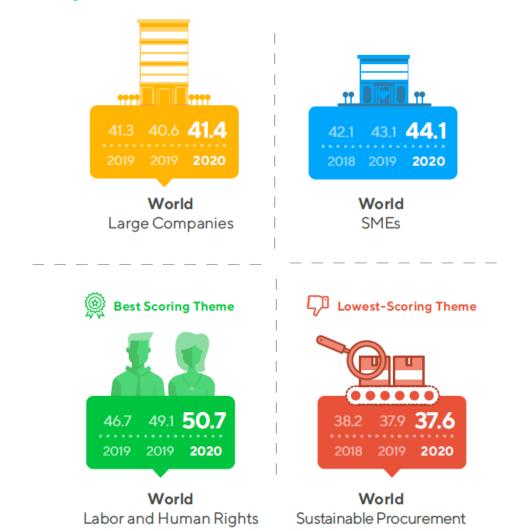


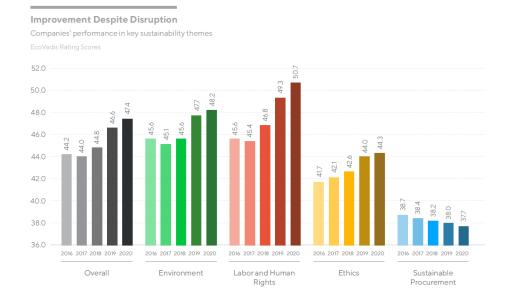
Insights from Global Supply Chain Ratings, which covers the period **2016-2020** and is based on data derived from over 72,000 ratings conducted on more than 46,000 companies



Sustainability Performance comparison by Size & Theme

Key Global Scores at a Glance





85 -100

65 - 84

0 - 24

OUSTANDING

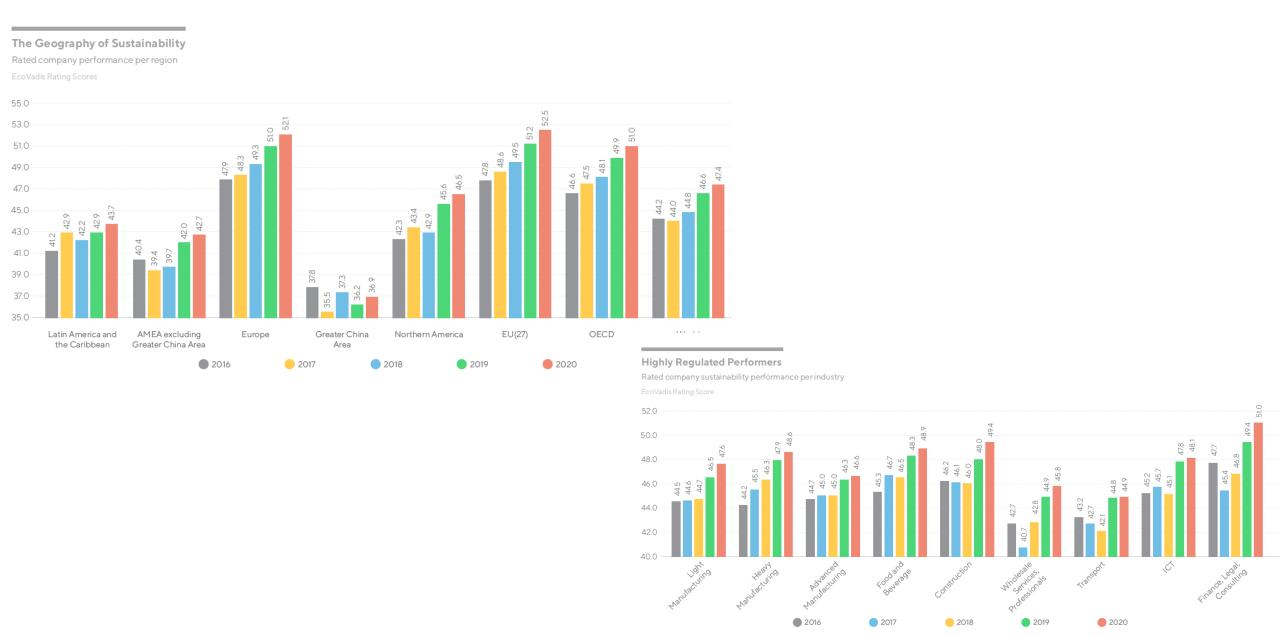
ADVANCED

CONFIRMED

PARTIAL

NONE

Sustainability Performance Across Regions & Sectors



Understand the Sector - Example - Freight Transport by road

Sustainability KPIs Overview				
KPI	All companies rated by EcoVadis in this industry			
Actions on energy consumption & GHGs	38%			
Active whistleblowing procedure in place	16%			
Audit or assessment of suppliers on CSR issues	10%			
Carbon disclosure project (CDP) respondent	1%			
Global Compact Signatory	2%			
ISO 14001 certified (at least one operational site)	16%			

No evidence of actions on employee health and safety issues	32%
No evidence of actions on working conditions	50%
No evidence of supplier CSR risk analysis and/or supplier CSR assessments	64%
OHSAS 18001/ISO 45001 certification or equivalent (at least one operational site)	9%
Part of the Science Based Targets Initiative	0%
Policy on corruption	31%
Policy on sustainable procurement issues	9%
Reporting on CO2 emissions	10%

Understand the Sector - Manufacture of cement, lime and plaster

Sustainability KPIs Overview			
KPI	All companies rated by EcoVadis in this industry	Carbon disclosure project (CDP) respondent	6%
Actions on energy consumption & GHGs	52%	Collective agreement on diversity, discrimination, and/or harassment	5%
Actions to Prevent Discrimination and/or Harassment	20%	Company subject to controversies regarding ethics issues	5%
Actions to Promote Diversity	8%	GHG emissions report has been verified by a third party	0%
Actions to Remediate Discrimination and/or Harassment	23%	GHG emissions report is publicly available	1%
Active whistleblowing procedure in place	38%	GHG monitoring system in place	2%
At least one target set on GHG emissions	2%	Global Compact Signatory	14%
Audit or assessment of suppliers on CSR issues	38%	ISO 14001 certified (at least one operational site)	50%



IT ALL ABOUT IMPACT

Since 2016³

Environment



368 companies have

started producing

renewable energy

(e.g. solar or wind

energy) for their

own use.

companies have started sourcing energy from renewable energy sources (e.g. solar or wind energy) as part of their energy mix.



\$ 957

companies have implemented energy management training programs for their employees.



companies have started providing environmental protection training to their employees (covering topics like water, biodiversity, etc.).



companies have implemented programs to reuse or recycle materials.

Social



\$ 1,967

companies have implemented health and safety training programs for their employees.



companies have started providing personal protective equipment to their employees.



companies have provided childcare services (including, for example, allowances or on-site childcare facilities).



9 544

companies have implemented wage equality programs (including, for example, wage gap audits).



have implemented diversity training for their employees.

Thank You!

Tanja Reilly

Senior Business Development Manager D-A-CH

Email: treilly@ecovadis.com

Mobile: +49 176 823 551 98



Lunch Break 12:30 – 13:30 CET

During lunch break, do not "leave the meeting" i.e. stay connected while muting your sound and turning off your camera

Kindly reconnect on time for the afternoon sessions

Carsten Göbel

Business Development Worldline





Blockchain – Curse or Blessing for Sustainability?

EBA Open Forum March 8th 2022



The growth of cryptocurrencies

"The number of global crypto users reached 106 million in January 2021" crypto.com

"Paypal accepts Bitcoin" April 2021

"Bitcoin uses more energy like many countries" NYTimes Sep 2021



Bitcoin has an enormous carbon footprint



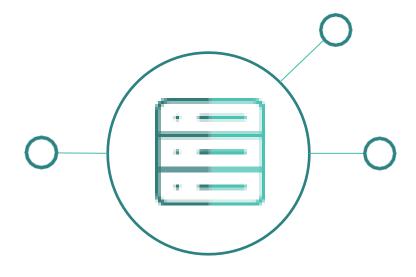
Bitcoin tx



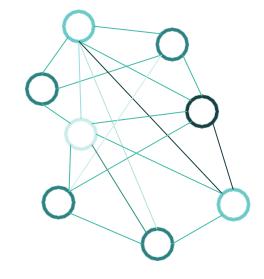
Source: DNB 2017 and 2021



The issue about creating trust



Efficiency
by scaling
(trust the instance)



10 Minutes
7 tx per second
(trust the network)



Are there improvements on the way?

Bitcoin and Lightning



- Separate payment channel between nodes
- Bitcoin network serves as trust instance only

Ethereum 2.0



Proof of Work (PoW)

Create trust through processing power



Proof of Stake (PoS)

Create trust through financial involvement



Public Blockchain versus Private Blockchain







permissionless

permissioned



A broader look at Blockchain and Sustainable Finance

Some reasons why to use blockchain:

- Resilience, avoid a single point of failure
- Efficiency, easy integration and participation
- Time-to-market, many blockchains for many purposes available already
- Data Transparency/ Shared Data
- Open Source

THE situation:

Many parties want to create an ecosystem, where trust is not given and single dominance should be avoided



Central Bank Digital Currency for Financial Inclusion

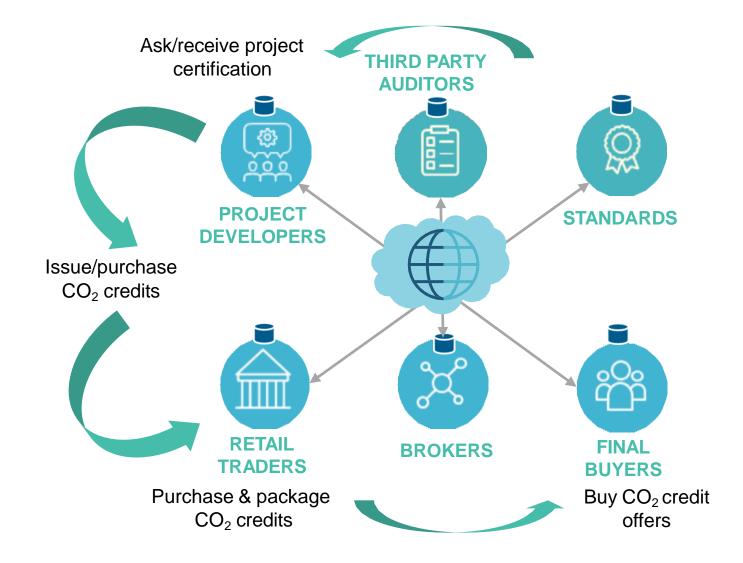
Bahamas launched a digital currency in October 2020

Sand Dollar: "inclusive, convenient, secure"



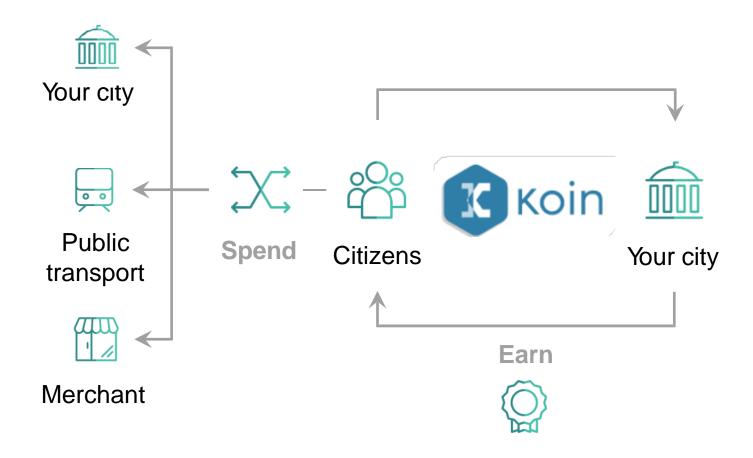


Carbon Credits Trade with Blockchain





Community Tokens to reward sustainable behavior





Conclusion

- Major cryptocurrencies have same taxonomy issues as other ESG topics
- Blockchain technology can contribute with many use cases to Financial Sustainability







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Chief Sustainability
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Coffee Break 14:40 – 14:50 CET

During coffee break, do not "leave the meeting" i.e. stay connected while muting your sound and turning off your camera

Panel Discussion



Ali Niknam

Founder & CEO bunq



Wrap-up



Save the date for the next Open Forum:

Tuesday, 21 June 2022





Thank you!



Participants in the forum are reminded of their responsibility to observe anti-trust laws.

The EBA Anti-Trust Policy is available at the EBA website.

https://www.abe-eba.eu/media/azure/production/1352/eba_antitrust_policy_20170602_final_clean.pdf



The forum is an open group, where interested stakeholders can discuss and exchange information on industry-wide topics.

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